

BACKING AMERICA'S CANE AND BEET PRODUCERS

- » 11,000 family farmers grow sugar on 2 million acres.
- » Sugar generates **142,000 jobs** and adds **\$20 billion** to the U.S. economy.



Farmers own most of the country's sugar companies. We've literally bet the farm that our businesses will succeed, so we are always striving to improve. In fact, my area boasts the most efficient sugarbeet producers in the world.

Dan Younggren | Sugarbeet Farmer | Hallock, Minnesota

Туре	City	State
Beet Factory	Brawley	CA
Beet Factory	Mini-Cassia (Paul)	ID
Beet Factory	Nampa	ID
Beet Factory	Twin Falls	ID
Beet Factory	Bay City	MI
Beet Factory	Caro	MI
Beet Factory	Croswell	MI
Beet Factory	Sebewaing	MI
Beet Factory	Crookston	MN
Beet Factory	East Grand Forks	MN
Beet Factory	Moorhead	MN
Beet Factory	Renville	MN
Beet Factory	Sideny	MT
Beet Factory	Drayton	ND
Beet Factory	Hillsboro	ND
Beet Factory	Wahpeton	ND
Beet Factory	Worland	WY
Beet Factory & 2 Distribution Centers	Billings	MT
Beet Factory & Distribution Center	Fort Morgan	CO
Beet Factory & Distribution Center	Scottsbluff	NE
Beet Factory & Distribution Center	Lovell	WY
Cane Refinery	Crockett	CA
Cane Refinery	Port Wentworth	GA
Cane Refinery	Chalmette	LA
Cane Refinery	Grammercy	LA
Cane Refinery	Baltimore	MD
Cane Refinery	Yonkers	NY
· · · · · · · · · · · · · · · · · · ·	Okeelanta	FL
Cane Refinery & Mill & Distribution Center	Clewiston	FL
Cane Refinery & Mill & Distribution Center Mill	Pahokee	FI

Mill	Belle Glade	FL
Mill	Lakeland	LA
Mill	New Iberia	LA
Mill	White Castle	LA
Mill	Jeanerette	LA
Mill	Thibodeaux	LA
Mill	St. Martinsville	LA
Mill	Belle Rose	LA
Mill	Raceland	LA
Mill	Jeanerette	LA
Mill	Franklin	LA
Mill	Paincourtville	LA
Mill	Santa Rosa	TX
Distribution Center	Phoenix	AZ
Distribution Center	Chino	CA
Distribution Center	Fresno	CA
Distribution Center	Lodi	CA
Distribution Center	Los Angeles	CA
Distribution Center	Tracy	CA
Distribution Center	Los Angeles	CA
Distribution Center	San Francisco	CA
Distribution Center	Brighton	CO

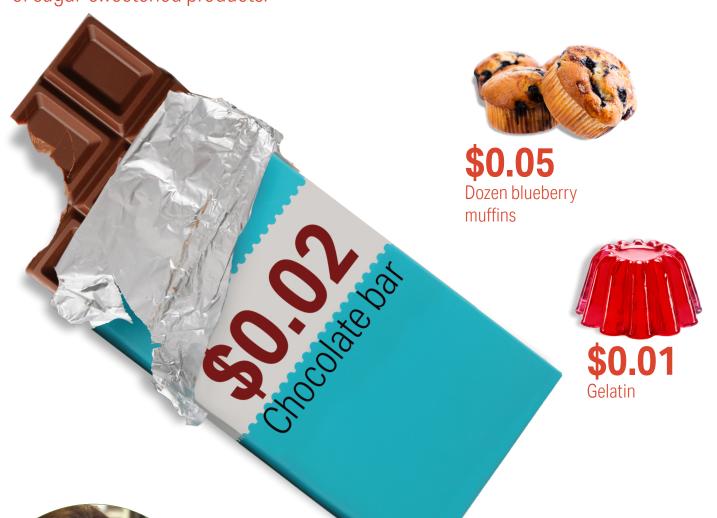
Туре	City	State
Distribution Center	Eaton	CO
Distribution Center	Loveland	CO
Distribution Center	Ovid	CO
Distribution Center	Windsor	CO
Distribution Center	Denver	CO
Distribution Center	Longmont	CO
Distribution Center	Rocky Ford	CO
Distribution Center	Sterling	CO
Distribution Center	South Bay	FL
Distribution Center	Orlando	FL
Distribution Center	Tampa	FL
Distribution Center	Atlanta	GA
Distribution Center	Atlanta	GA
Distribution Center	Burlington	IA
Distribution Center	Mason City	IA
Distribution Center	Calumet	IL
Distribution Center	Chicago	IL
Distribution Center	Bensenville	IL
Distribution Center	Brookfield	IL
Distribution Center	Chicago	IL
Distribution Center	Kansas City	KS
Distribution Center	Muncie	KS
Distribution Center	Carrollton	MI
Distribution Center	Eagan	MN
Distribution Center	Shakopee	MN
Distribution Center	Minneapolis	MN
Distribution Center	St. Louis	МО
Distribution Center	St. Louis	MO
Distribution Center	Charlotte	NC
Distribution Center	Fargo	ND
Distribution Center	Bayard	NE
Distribution Center	Gering	NE
Distribution Center	Mitchell	NE
Distribution Center	Sparta	NJ
Distribution Center	Lakeville	NY
Distribution Center	Cleveland	ОН
Distribution Center	Findlay	ОН
Distribution Center	Freemont	ОН
Distribution Center	Toledo	ОН
Distribution Center	Cincinnati	ОН
Distribution Center	Nyssa	OR
Distribution Center	Portland	OR
Distribution Center	Leola	PA
Distribution Center	Leola	PA
Distribution Center	Nashville	TN
Distribution Center	Memphis	TN
Distribution Center	Chattanooga	TN
Distribution Center	Memphis	TN
Distribution Center	Prairie	TX
Distribution Center	Dallas	TX
Distribution Center	Ogden	UT
Distribution Center	Torrington	WY

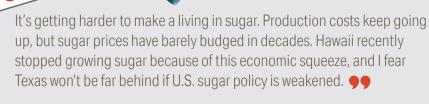


U.S. SUGAR POLICY SUPPORTS

AFFORDABLE SUGAR PRICES

» Sugar prices account for **only a small share** of the cost of sugar-sweetened products:





Courtney Simmons Nash | Sugarcane Farmer | San Benito, Texas



AMERICA'S SUGAR PRODUCERS:

BY THE NUMBERS

U.S. PRODUCTION		
142,000	American sugar jobs in jeopardy of being outsourced without U.S. sugar policy.	
\$20 b	Annual economic activity generated by U.S. sugar production.	
2 m	Acres of sugarbeets and sugarcane planted in America in 2018/19.	
50/50	Approximate split of America's sugar production between cane and beet.	
100%	Percentage of beet processing factories that are farmer-owned — 90% of U.S. cane refining capacity is owned by farmers or employees.	
59	Number of sugar factories that have closed since the '80s, costing at least 100,000 people their jobs.	

U.S. SUGAR POLICY AND TRADE		
\$0	What U.S. sugar policy cost American taxpayers in FY 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2014, 2015, 2016, 2017, 2018 and 2019. U.S. sugar policy is projected to continue to cost taxpayers nothing this year and for the next 10 years. A small cost in 2013 was the direct result of a flood of subsidized Mexican sugar in violation of our trade laws.	
141	The most recent vote margin in the House in support of U.S. sugar policy. Over the past two Farm Bills, Congress has rejected 6 attempts by Big Candy to weaken U.S. sugar policy.	
110	Countries that produce sugar and subsidize sugar production in some way.	
38%	Share of global sugar exports controlled by Brazil, which built its dominance over the volatile global sugar market with \$2.5 billion a year in subsidies.	
1.4 m	Tons of foreign sugar the U.S. is required to provide annual duty-free access for 41 countries, regardless of need. This total excludes imports from Mexico.	
1.1 m	Average tonnage of annual sugar imports from Mexico, America's largest foreign supplier, since the imposition of the 2014 U.SMexico Suspension Agreements.	
41	Countries, most of which are developing nations, that benefit from the access provided to the U.S. sugar market, making America the 3rd largest sugar importer in the world.	



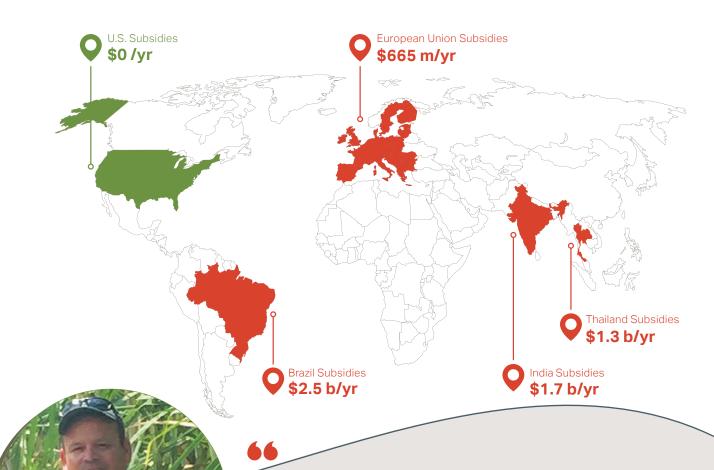
We need the security U.S. sugar policy offers to keep my family growing for another generation. If my kids choose to farm, I want there to be a business for them to continue that opportunity.

Rita Herford | Sugarbeet Farmer | Minden City, Michigan



FOREIGN SUGAR SUBSIDIES PREVENT A FREE MARKET

- » "World dump market" prices for sugar average less than **1/2 the global average cost** of producing sugar because of foreign subsidies.
- » **Brazil supplies more than a third** of all sugar exports and has OPEC-like pricing control.
- » India is facing World Trade Organization challenges from Australia, Brazil and Guatemala over its trade-distorting sugar subsidies.
- » Mexico broke U.S. trade laws, flooded the U.S. market and cost U.S. producers **\$4 billion**.



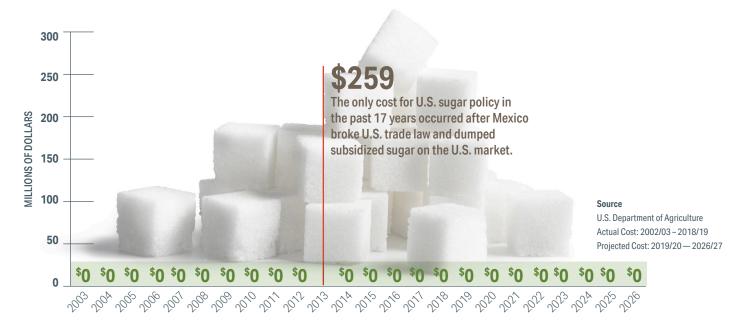
We've grown sugar in Louisiana for more than 250 years. And if we didn't raise sugar, the only thing we'd grow around here is the unemployment line. It's sad that some people want to end that history and outsource U.S. sugar production to subsidized foreign industries that don't care about the environment.

Pete DuFresne | Sugarcane Farmer | Paulina, Louisiana



U.S. SUGAR POLICY: A NO-COST SUCCESS STORY

- » Sugar policy gives American farmers a chance against subsidies in **110 countries**.
- » U.S. policy is based on government loans to producers to store sugar for customers, not subsidy checks. After the sugar is sold, the loans are repaid to the government with interest. **It's designed to cost \$0.**
- » America will end its no-cost program when other countries stop subsidizing.
- » Congressman Ted Yoho's bipartisan **Zero-for-Zero Sugar Policy** H.Con.Res. 7 is common-sense legislation that will offer true global free-market reform.





If sugar is not profitable, farmers lose more than our farms. We lose our businesses, our investments, and our local economies. A strong no-cost sugar policy supports our families and our communities by giving us an opportunity to survive against foreign subsidies.

Galen Lee | Sugarbeet Farmer | New Plymouth, Idaho



PRODUCING SUGAR SUSTAINABLY

Producing sugar sustainably is a decades-long industry commitment to Prioritize People, Protect the Planet, Produce Superior Products, and Promote Fair-Price Policies.

U.S. sugar producers invest in sustainability and support government policies that reward responsible actions instead of bad actors. A strong U.S. sugar policy...



» Gives multi-generational family farms a fighting chance to survive a down farm economy. Sugar farming has been part of the country's heritage for more than 200 years, and today, farmers still grow sugar for U.S. consumers on 2 million acres.



Supports 142,000 well-paying jobs in more than 20 states. Annual wages and benefits associated with sugar add up to \$4.2 billion, which explains why the industry's unionized workforce backs sugar policy.



» Helps farmers join forces to invest in their community's success. 100% of sugarbeet companies are farmer-owned, and 90% of cane refining capacity is owned by farmers or employees.



» Promotes efficiency and environmentally friendly technologies. Investments in research and technology have enabled sugar producers to produce 7% more sugar on 17% less land than 20 years ago.



» Ensures no portion of the crop is wasted and is put to good use. From road deicers to ecofriendly kitchenware, fuel, livestock feed and electricity generation, sugar byproducts touch the lives of countless consumers.



» Provides opportunities for the world's poorest farmers. America provides guaranteed market access and a fair market price to sugar farmers from 38 developing countries in Africa, Asia and Latin America.



If there's no sugar policy, we have no future, no job, no home. 99

Cornelius Fowler | IAM Florida Sugar Workers Union | South Bay, Florida



U.S. SUGAR POLICY SUPPORTS GOOD AMERICAN JOBS

The majority of sugar companies in the U.S. are owned by farmers or employees — the success of our communities is tied to the ability of farmers to sell sugar crops at a fair price, and the skills and expertise of mill and factory employees to produce and deliver our product to American families.

Our industry fights to maintain our no-cost sugar policy in order to keep good jobs here at home.

- » The sugar industry provides well-paying jobs in both rural and urban areas throughout America, especially in areas where job opportunities can be limited.
- » 100% of beet sugar processors employ union labor, as do most cane refineries.
- » Sugar companies pay fair wages and offer good benefits, collectively totaling \$4.2 billion.
- » Our industry takes pride in fostering a skilled workforce. Whether it's partnering with community colleges to develop educational opportunities or providing tuition reimbursement, additional training and technical classes, we are continually encouraging growth and career advancement.
- Our companies and employees are active within our communities and engage with local leaders to support the social fabric of our neighborhoods.

The Domino Sugar Yonkers refinery has operated continuously in this community since 1938. The refinery is a source of pride that contributes millions to the local economy and provides good-paying jobs. The farms that supply our raw sugar are critical to our business and both would be placed in jeopardy if critics unilaterally disarm America's sugar policy.

Matt Shue | Refinery Manager | Yonkers, New York