

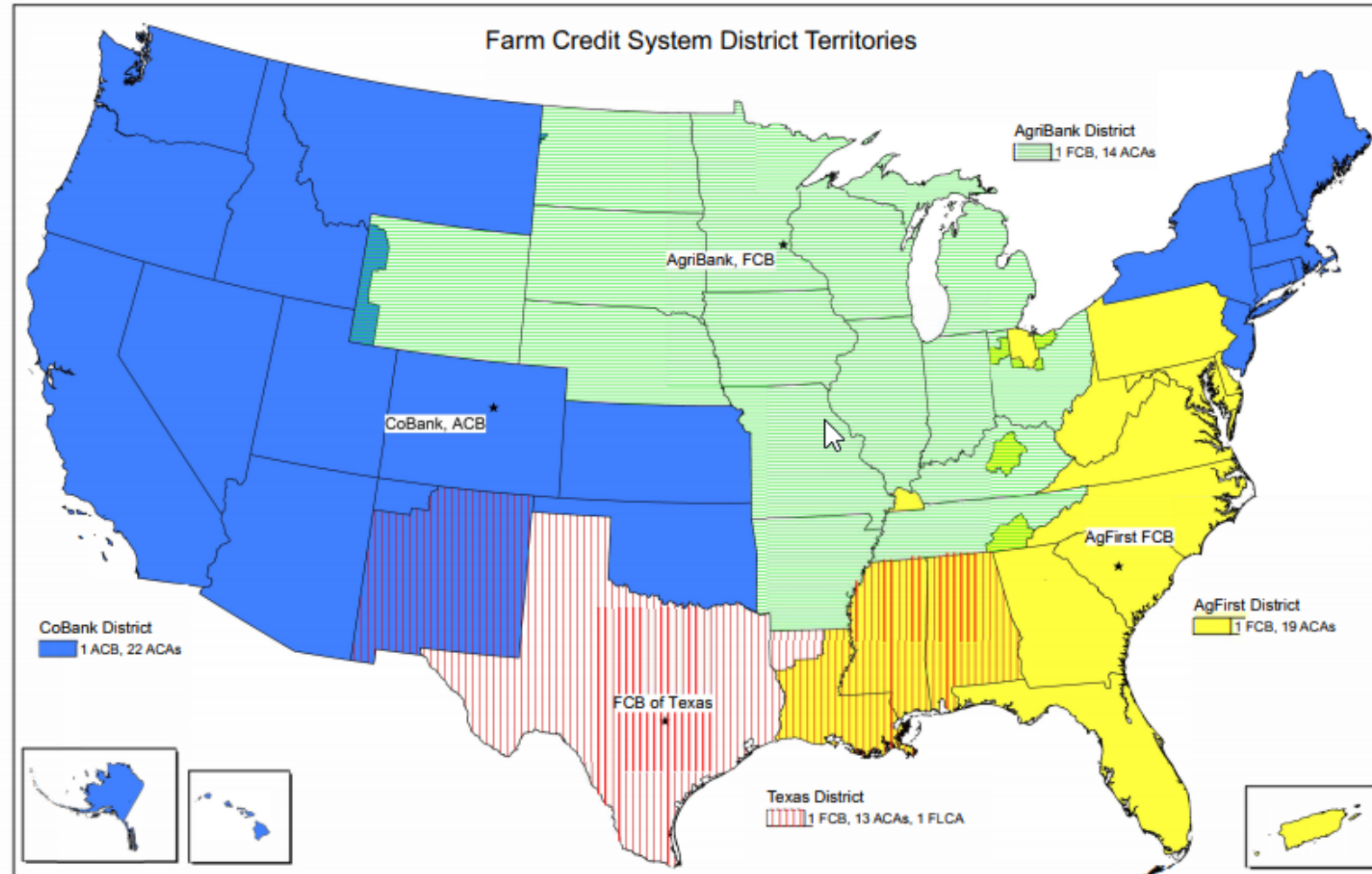


Managing Risk and Uncertainty: An Outlook on the Farm Economy

Brian Cavey
SVP Government Affairs
August 5, 2019



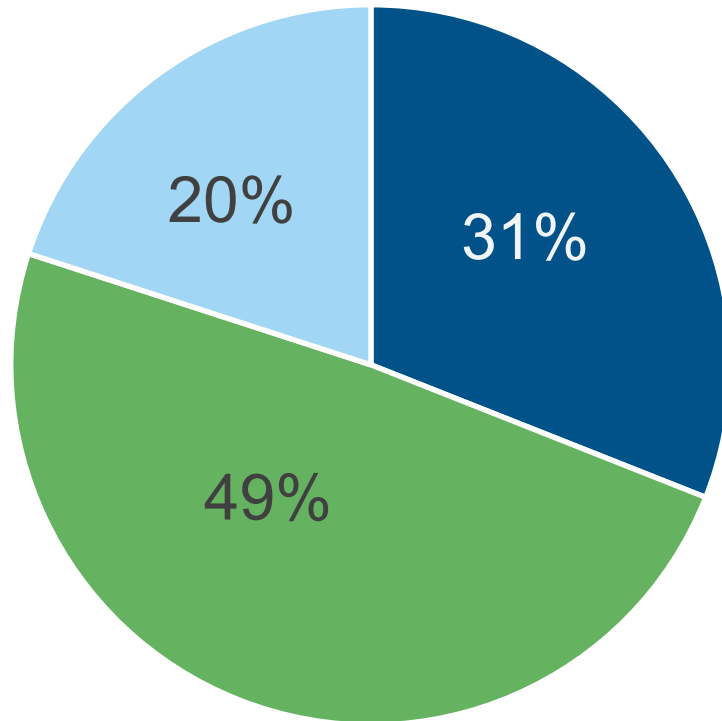
The Farm Credit Map



CoBank Operating Segments



Operating Segments



■ Agribusiness ■ Farm Credit Banking ■ Infrastructure

- \$104 Billion in Loan Volume
- \$138 Billion in Assets
- \$1.191 Billion in Net Income
- \$700 Million in Patronage

Cobank's Sharing Success Program



- \$4 Million Dollars Budgeted for 2019
- Over \$2.1 Million Distributed Through June through Almost 400 Customers
- Matches Customer Contributions up to \$7500
- Applications are Due by October
- Most Popular Investments
 - Youth and Education
 - Human Services and Healthcare
 - Emergency Services

➤ Supporting our Customers

- Protecting Crop Insurance
- Opposing Cuts to Farm Programs
- Supporting Trade
 - Trade Agreements
 - CoBank's Trade Finance Authority
- Supporting New Crop Opportunities (Hemp)
- Pushing Broadband Deployment
- Pushing Disaster Relief

- Supporting Our Mission
 - Maintaining our Safety and Soundness
 - Protecting the Coop Business Model
 - Working to Maintain our Business Relationships
 - Cannabis
- Rural Water Eligibility Criteria
- Expanding Investments to Create and Invest in Rural Jobs
- Working to Support our Customers for the Next 100 Years!

Questions...and Contact Info



➤ bcavey@cobank.com

➤ 202-870-2674