Managing Risk and Uncertainty: An Outlook on the Farm Economy

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SVP Government Affairs
August 5, 2019
CoBank Operating Segments

- Agribusiness: 49%
- Farm Credit Banking: 31%
- Infrastructure: 20%

- $104 Billion in Loan Volume
- $138 Billion in Assets
- $1.191 Billion in Net Income
- $700 Million in Patronage
Cobank’s Sharing Success Program

- $4 Million Dollars Budgeted for 2019
- Over $2.1 Million Distributed Through June through Almost 400 Customers
- Matches Customer Contributions up to $7500
- Applications are Due by October
- Most Popular Investments
  - Youth and Education
  - Human Services and Healthcare
  - Emergency Services
CoBank Policy Concerns

- Supporting our Customers
  - Protecting Crop Insurance
  - Opposing Cuts to Farm Programs
  - Supporting Trade
    - Trade Agreements
    - CoBank’s Trade Finance Authority
  - Supporting New Crop Opportunities (Hemp)
  - Pushing Broadband Deployment
  - Pushing Disaster Relief
Supporting Our Mission

- Maintaining our Safety and Soundness
- Protecting the Coop Business Model
- Working to Maintain our Business Relationships
  - Cannabis

Rural Water Eligibility Criteria

Expanding Investments to Create and Invest in Rural Jobs

Working to Support our Customers for the Next 100 Years!
Questions…and Contact Info

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